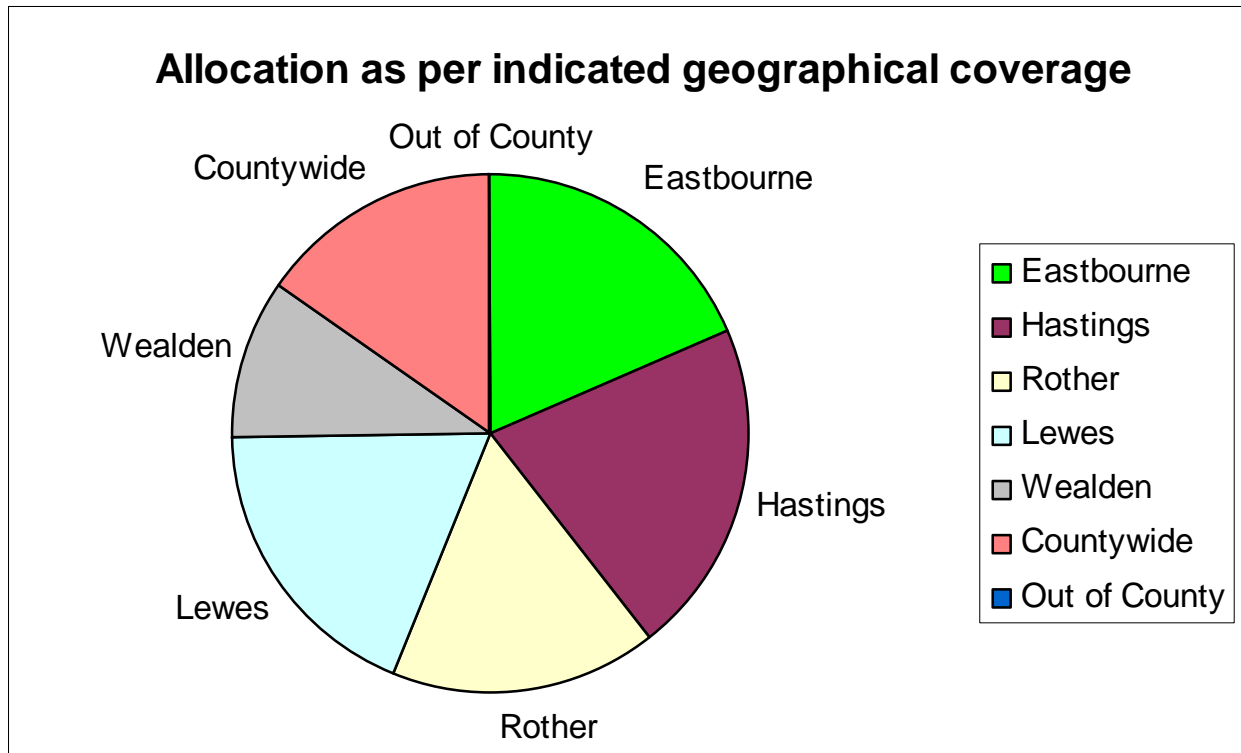


APPENDIX 4



Eastbourne	Hastings	Rother	Lewes	Wealden	Countywide	Out of County*	TOTAL
£64,705	£71,796	£58,532	£63,979	£35,306	£52,105	£462	£346,886.2

*Furniture Now! has 10% of its client base in Brighton & Hove

Geographical Area	Total
40% Eastbourne/40% Lewes/10% Wealden	£4,618
60% Eastbourne/ Lewes 20%/ 20% Wealden	£7,167
70% Hastings/30% Rother	£7,167
90% Eastbourne/10% Wealden	£14,139
Countywide 100%	£52,105
Eastbourne (95%)/Wealden(5%)	£28,398
Eastbourne 100%	£15,000
Hastings 100%	£56,897
Lewes 100%	£55,661
Lewes/Wealden/Rother 100%	£6,505
Rother 100%	£45,043
Wealden 100%	£25,540
Hastings(75%) Rother (25%)	£1,510
Eastbourne (40%) Lewes (30%) Wealden (30%)	£9,636
Hastings (50%) Rother (50%)	£17,500
Grand Total	£346,886